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SAP S/4 HANA Sales and Distribution

TRIMETRIX SYSTEM LLP **Exclusive SAP Training Hub**

Trimetrix has been committed to providing quality education and knowledge to the SAP ecosystem. We Conduct almost all Important modules in SAP that have good industry demands that can help you get jobs even at fresher or Consultant levels



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ABOUT THIS COURSE

This SAP Course will provide you Real time training and skills required to become successful SAP SD Consultant & help you to perform your role smoothly as SAP SD Consultant.

We are offering training with real time issues which SAP consultant gets while performing their role. Our Trainers are industry experts who are working in Big Consulting firms. This program helps you to get knowledge on Standard SAP Business Process, SAP Fiori, Migration Tool Like LSMW, BDC, also technical knowledge required to perform functional consultant role.

Course :-

SAP S/4 HANA Sales and Distribution



**UPGRADE
YOUR
SKILL**



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Why

TRIMETRIX SYSTEMS LLP

- Real Time knowledge by industry experts.
- Personal attention on each student.
- Interview Preparation & Mock interview.
- CV Preparation as per job role.
- Assistance till get job
- Query resolution
- Free Server for practice

We also work with Colleges & Corporates and we provide training to enhance skill of student & freshers for achieving their goals.



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Who Should Enroll for this Program?

Aspiring professionals of any educational background with an open frame of mind are most suited to pursue the SAP Consultant role

- Recent BE/ B.Tech/ ME/ M.Tech Graduates
- SAP End Users
- Sales Engineer/Marketing Professional/Business development Executive
- Any Graduates





Syllabus

Module 1

Overview of Sales & distribution :-

- Organizational structures
- Sales and distribution aspect
- Materials management aspect
- Finance and accounting aspect
- Document flow and process chain



Master Data Overview :-

- Working with Customer master Record
- Working with Material Master Record
- Customer Account groups

Pre Sales Activities :-

- Sales Document structure
- Inquiries
- Quotations

Pre Sales Activities :-

- Sales Document structure
- Inquiries
- Quotations



Creating, Processing and controlling :-

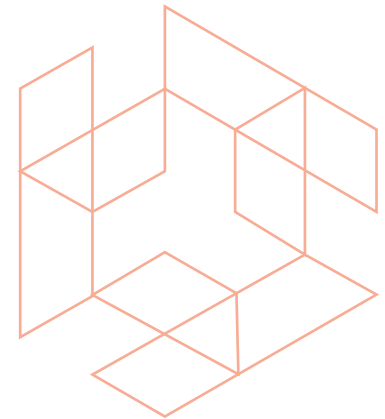
- Sales Order Processing
- Creation of sales order with reference
- Item Categories
- Schedule lines Categories
- Copy Control
- Log of incomplete items

Determination :-

- Shipping point determination
- Plant determination
- Route determination

Pricing :-

- Condition Technique
- Condition Type
- Access Sequence
- Condition Record
- Condition Tables
- Price determination
- Condition recordy



Fast Material Entry in Sales order with customization :-

- Material Listing and exclusion
- Material Determination
- Free goods

Sales order Types

- Rush order
- Cash Sales



Outline agreements

- Contracts
- Scheduling agreements

Bill of Materials (BoM)

- Overview of Bill of Materials (BoM)

Shipping :-

- Delivery type
- Outbound delivery creation
- Picking
- Goods issue

Billing :-

- Billing document types
- Creation of billing documents
- Controlling billing documents
- Revenue account determination
- Posting billing document to Accounts

Other Topics :-

- Partner determination
- Output determination

Integration :-

- SD-MM
- SD-FI
- SD-PP
- SD-WM





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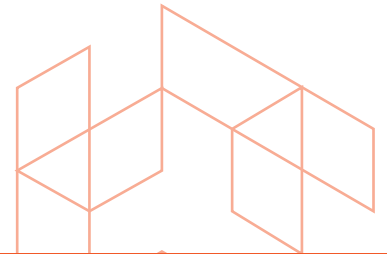
Module 2

Implementation Methodology :-

- ◆ PROJECT PREPARATION PHASE
- ◆ BUSINESS BLUE PRINT PHASE
- ◆ RELIZATION PHASE
- ◆ FINAL PREPARATION
- ◆ GO LIVE AND HYPER CARE SUPPORT

Support Project :-

- ◆ Real time ticket
- ◆ SLA Management
- ◆ Support Tool Walkthrough



- ROLLOUT PROJECT
- RESUME PREPARATION
- INTERVIEW PREPARATION & MOCK INTERVIEW
- SUPPORTING DOCUMENTS

Thank you



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For Registration/ more details
please contact us on
below details

☎ 8788819695 | 72493 89697

✉ enquiry@trimetrix-systems.com

🌐 www.Trimetrix-systems.com